Republic of the Philippines
PRESIDENTIAL COMMUNICATIONS OFFICE

APO PRODUCTION UNIT, INC.

BIDS AND AWARDS COMMITTEE (BAC)
RESOLUTION NO. 12-037-23
PB-25-23

RESOLUTION RECOMMENDING APPROVAL BY THE HOPE OF THE IDENTIFICATION OF THE BIDDER HAVING THE LOWEST CALCULATED AND RESPONSIVE BID AND AWARD OF THE CONTRACT FOR THE PROCUREMENT OF A CLOUD-BASED ENTERPRISE RESOURCE PLANNING (ERP) SYSTEM WITH HRIS SOFTWARE (PB-25-23)

WHEREAS, on 18 January 2023, Mr. Jaime H. Aldaba, Jr., former Executive Vice President and General Manager, as Head of the Procuring Entity (HOPE), approved the Annual Procurement Plan *("APP")* for CY 2023 of APO Production Unit, Inc. upon favorable recommendation of the Bids and Awards Committee (BAC);

WHEREAS, included in the approved APP of APO Production Unit Inc. for CY 2023 is the **Procurement of a cloud-based Enterprise Resource Planning (ERP) System with HRIS Software;**

WHEREAS, the Approved Budget for the Contract (ABC) for the said project is Twenty-Three Million Pesos (PhP 23,000,000.00);

WHEREAS, in compliance with the pertinent provisions of Republic Act (RA) No. 9184, otherwise known as the "Government Procurement Reform Act", and its 2016 Revised Implementing Rules and Regulations (IRR), the BAC and BAC Secretariat published the Request for Expression of Interest for the competitive bidding of the **Procurement of a Cloud-Based Enterprise Resource Planning (ERP) System with HRIS Software** under identification number Public Bidding (PB) 25-23 dated 14 November 2023 in the websites of the Philippine Government Electronic Procurement System (PhilGEPS) and APO Production Unit, Inc. (APUI), as well as in conspicuous place within the office premises of the APUI;

WHEREAS, observers from the Commission on Audit (COA), duly recognized private sector associations and non-government organizations were invited to sit and monitor the conduct of the Pre-Bid Conference, Opening and Preliminary Examination of Bids, Detailed Bid Evaluation, and Post-qualification process;

WHEREAS, the BAC conducted a Pre-Bid Conference was conducted on 22 November 2023 to discuss all the parameters of the Technical Specifications, contents of the First (1st) and Second (2nd) Bid Envelope and other salient provisions of the Bidding Documents for the project;

WHEREAS, on the deadline for the Submission and Receipt of Bids on 4 December 2023, two (2) bidders submitted their bids, namely, **GREEN APPLE TECHNOLOGIES & SYSTEMS, INC.** and **DIREC BUSINESS TECHNOLOGIES INC.;**

WHEREAS, immediately after the deadline for the Submission and Receipt of Bids, the BAC proceeded with the Opening and Preliminary Examination of Bids;

WHEREAS, after the Opening and Preliminary Examination of the First (1st) Bid Envelope (Eligibility Documents and Technical Component), the results are as follows:

NAME OF BIDDER	REMARKS
DIREC BUSINESS TECHNOLOGIES INC.	Passed
GREEN APPLE TECHNOLOGIES & SYSTEMS, INC.	Failed The bidder was disqualified since it failed to indicate the amount of the Approved Budget for the Contract (ABC) as one of the mandatory provisions included in the Net Financial Contracting Capacity Computation in accordance with the Guidelines in the Preparation of the Simplified Philippine Bidding Documents for Goods and Infrastructure Projects and the Submission of the Required Forms to be included in the Procurement of Goods, Infrastructure Projects, and Consulting Services as provided under Government Procurement Policy Board (GPPB) Circular 04-2020.

WHEREAS, after the Opening and Preliminary Examination of the Second (2nd) Bid Envelope (Financial Component) of **DIREC BUSINESS TECHNOLOGIES INC.,** its financial bid was rated as "Passed" with a total financial offer, as read, in the amount of Twenty-Two Million Six Hundred Forty-Five Thousand Four Hundred Ninety-Nine Pesos and 52/100 (PhP22,645,499.52);

WHEREAS, on 6 December 2023, **GREEN APPLE TECHNOLOGIES & SYSTEMS, INC.** submitted a request for reconsideration;

WHEREAS, the BAC of APUI in a meeting held on 8 December 2023 deliberated on the request for reconsideration submitted by **GREEN APPLE TECHNOLOGIES & SYSTEMS, INC.** and resolved to grant the bidder's request;

WHEREAS, on 11 December 2023, the BAC convened for the continuation of the Opening and Preliminary Examination of Second (2nd) Bid Envelope (Financial Component) of **GREEN APPLE TECHNOLOGIES & SYSTEMS, INC.**

WHEREAS, after the Opening and Preliminary Examination of Second (2nd) Bid Envelope (Financial Component) of **GREEN APPLE TECHNOLOGIES & SYSTEMS, INC.,** its offer was rated as "Passed" and its financial bid, as read, is in the amount of Twenty-One Million Four Hundred Ninety-Nine Thousand Nine Hundred Ninety-Seven Pesos and 75/100 (PhP21,499,997.75);

WHEREAS, the bid of **GREEN APPLE TECHNOLOGIES & SYSTEMS, INC.** was subsequently subjected to detailed bid evaluation and its total calculated bid price is in the amount of Twenty-Two Million Five Hundred Four Thousand Six Hundred Seventy-Two Pesos and 59/100 (PhP22,504,672.59);

WHEREAS, after tabulating the total calculated bid prices of the qualified bidders and ranking the same, the results are as follows:

NAME OF BIDDER	TOTAL CALCULATED BID PRICE	REMARKS
GREEN APPLE TECHNOLOGIES & SYSTEMS, INC.	Twenty-Two Million Five Hundred Four Thousand Six Hundred Seventy-Two Pesos and 59/100 (PhP22,504,672.59)	Lowest Calculated Bid (LCB)
DIREC BUSINESS TECHNOLOGIES INC.	Twenty-Two Million Six Hundred Forty-Five Thousand Three Hundred Eighty-Six Pesos and 04/100 (PhP22,645,386.04)	Second (2nd) LCB

WHEREAS, even though there was a difference of One Million Four Thousand Pesos Six Hundred Seventy-Four Pesos and 84/100 (PhP1,004,674.84) with the financial offer, as read, and total calculated bid price of **GREEN APPLE TECHNOLOGIES & SYSTEMS, INC.,** its bid was still declared as the LCB and subjected to post-qualification;

WHEREAS, after completion of the post-qualification process of the bid of **GREEN APPLE TECHNOLOGIES & SYSTEMS, INC.,** its bid was post-disqualified based on the following grounds:

1. The Mayor's Permit uploaded and maintained in the PhilGEPS is not the required Mayor's Permit issued by the Local Government Unit (LGU) where your office's principal place of business is located; and

2. There was no clear evidence of the statements of compliance on the following revised parameters of the technical specifications as reflected in duly issued Supplemental Bid Bulletin No. 1

WHEREAS, after determining the bid of **GREEN APPLE TECHNOLOGIES & SYSTEMS, INC.** as post-disqualified, the BAC, with assistance of the Technical Working Group (TWG), immediately proceeded with the post-qualification of the bid of **DIREC BUSINESS TECHNOLOGIES INC.;**

WHEREAS, on 22 December 2023, **GREEN APPLE TECHNOLOGIES & SYSTEMS, INC.** filed a request for reconsideration on its post-disqualification;

WHEREAS, the BAC, in a meeting held on 27 December 2023, convened to discuss and deliberate the request for reconsideration submitted by **GREEN APPLE TECHNOLOGIES & SYSTEMS, INC.;**

WHEREAS, after extensive deliberations, the BAC resolved to deny the request for reconsideration submitted by **GREEN APPLE TECHNOLOGIES & SYSTEMS, INC.;**

WHEREAS, in the same meeting held on 27 December 2023, the TWG presented the post-qualification report to the BAC and the Committee noted that all documents submitted by **DIREC BUSINESS TECHNOLOGIES INC.** have been verified, evaluated and were found to be valid, in order and compliant with the requirements;

WHEREAS the BAC discussed and deliberate on the results of the post-qualification of the bid of DIREC BUSINESS TECHNOLOGIES INC.;

WHEREAS, upon careful examination, validation and verification of all the eligibility, technical and financial requirements submitted by the bidder having the LCB, the bid **DIREC BUSINESS TECHNOLOGIES INC.** was determined to have passed all the criteria for the eligibility, technical and financial components with a total contract price of Twenty-Two Million Six Hundred Forty-Five Thousand Three Hundred Eighty-Six Pesos and 04/100 (PhP22,645,386.04);

NOW, THEREFORE, We, the Members of the BAC, hereby **RESOLVE**, as it is hereby **RESOLVED**:

a) To **DECLARE** the bid of **DIREC BUSINESS TECHNOLOGIES INC.** as *the Lowest Calculated and Responsive Bid (LCRB); and*

b) To **RECOMMEND** for approval by the **HOPE** of APO Production Unit, Inc. the award of the contract to **DIREC BUSINESS TECHNOLOGIES INC.** as the bidder having the LCRB with a contract price amounting to Twenty-Two Million Six Hundred Forty-Five Thousand Three Hundred Eighty-Six Pesos and 04/100 (PhP22,645,386.04);

RESOLVED at APO Production Unit, Inc., Philippine Information Agency (PIA) Building, Visayas Avenue, Diliman, Quezon City this 27th day of December 2023.

BAC MEMBERS

KARL PAULO C. DAMIAN
Chairperson

JOSEFINA L. OMOL
Vice-Chairperson

FREDERICK S. TARUN
Member

MICHAEL ROMIL D. SANTIAGO
Member

PACIFICO D. MANALILI, JR.
Member

Approved:

HERMAN EMILIANO M. MEDINA-CUE
HOPE

/bsb 12.28.2023