BIDS AND AWARDS COMMITTEE (BAC)
RESOLUTION NO. 10-040-23
PB-24-23

RESOLUTION RECOMMENDING APPROVAL BY THE HOPE OF THE IDENTIFICATION OF THE BIDDER HAVING THE SINGLE RATED AND RESPONSIVE BID AND AWARD OF THE CONTRACT FOR THE PROCUREMENT OF CONSULTANCY SERVICES FOR THE COMPETENCY FRAMEWORK DEVELOPMENT: PHASE II: VALIDATION REVIEW AND DEVELOPMENT OF COMPETENCY-BASED JOB DESCRIPTIONS FOR THE APO PRODUCTION UNIT, INC. (PB-24-23)

WHEREAS, on 18 January 2023, Mr. Jaime H. Aldaba, Jr., former Executive Vice President and General Manager, as Head of the Procuring Entity (HOPE), approved the Annual Procurement Plan *("APP")* for CY 2023 of APO Production Unit, Inc. upon favorable recommendation of the Bids and Awards Committee (BAC);

WHEREAS, included in the approved APP of APO Production Unit Inc. for CY 2023 is the **Procurement of Consultancy Services for the Competency Framework Development: Phase II: Validation Review and Development of Competency-Based Job Descriptions for the APO Production Unit, Inc. (PB-24-23);**

WHEREAS, the Approved Budget for the Contract (ABC) for the said project is Five Million Fifty-One Thousand Two Hundred Pesos (PhP5,051,200.00);

WHEREAS, in compliance with the pertinent provisions of Republic Act (RA) No. 9184, otherwise known as the "Government Procurement Reform Act", and its 2016 Revised Implementing Rules and Regulations (IRR), the BAC and BAC Secretariat published the Request for Expression of Interest for the competitive bidding of the **Procurement of Consultancy Services for the Competency Framework Development: Phase II: Validation Review and Development of Competency-Based Job Descriptions for the APO Production Unit, Inc.** under identification number Public Bidding (PB) 24-23 dated 12 September 2023 in the websites of the Philippine Government Electronic Procurement System (PhilGEPS) and APO Production Unit, Inc., as well as in conspicuous place within the office premises of the APO Production Unit, Inc.;

WHEREAS, observers from the Commission on Audit (COA), duly recognized private sector associations and non-government organizations were invited to sit and monitor the conduct of the Eligibility Check, Short-listing, Pre-Bid Conference, Opening and Preliminary Examination of Bids, Detailed Bid Evaluation and Post-qualification process;

WHEREAS, on the deadline for the Submission and Receipt of Eligibility Envelopes, two (2) bidders express their intent to participate in the competitive bidding process for the above-mentioned project, People Dynamics, Inc. and Career Clinic & Enterprise Solutions, Inc.;

WHEREAS, immediately after the deadline for the Submission and Receipt of Eligibility Envelopes, the BAC convene for the conduct of Eligibility Check;

WHEREAS, after conduct of eligibility check, both bidders, People Dynamics, Inc. and Career Clinic & Enterprise Solutions, Inc., were declared "Eligible" and subjected to short-listing;

WHEREAS, on 21 September 2023, the Technical Working Group (TWG) submitted its Report on the Results of the Short-listing;

WHEREAS, on 22 September 2023, the BAC convene to deliberate on the results of the short-listing and after a thorough evaluation on the report of the TWG, the BAC found the results of the short listing of the consultant to complete and in order;

WHEREAS, the BAC likewise resolved to recommend for approval of the HOPE the results of the shortlisting and consider the following bidders as part of the short-list for having exceeded the passing score of eighty (80) points, to wit:

BIDDER'S NAME	TOTAL SCORES
People Dynamics, Inc.	**96.25 PTS. (PASSED)**
Career Clinic & Enterprise Solutions, Inc.	**91.75 PTS. (PASSED)**

WHEREAS, on 22 September 2023, the HOPE approved the short-list of bidders;

WHEREAS, after the determination of the short-listed bidders, the BAC convened for a Pre-Bid Conference on 4 October 2023;

WHEREAS, the two (2) short-listed bidders, People Dynamics Inc. and Career Clinic & Enterprise Solutions, Inc. participated in the Pre-Bid Conference;

WHEREAS, only People Dynamics Inc. purchased the Bidding Documents for the project;

WHEREAS, on the deadline for the Submission and Receipt of Bids on 16 October 2023, only one (1) short-listed bidder, People Dynamics Inc., purchased the Bidding Documents for the project;

WHEREAS, on 16 October 2023, the BAC proceeded with the Opening and Preliminary Examination of Bids;

WHEREAS, after the Opening and Preliminary Examination of the First (1st) Bid Envelope (Technical Component), the technical component of the bid of People Dynamics Inc. was rated as "Passed;"

WHEREAS, the BAC, with the assistance of the Technical Working Group (TWG), then immediately proceeded with the conduct of the detailed bid evaluation of the technical component of the bid of People Dynamics Inc. in accordance with the Quality-Cost Based Evaluation Procedures provided in the bidding documents for the project and the 2016 Revised IRR of R.A. 9184;

WHEREAS, on 20 October 2023, the TWG presented to the BAC the results of the bid evaluation of the technical component of the bid of People Dynamics Inc.;

WHEREAS, the technical component of the bid of People Dynamics Inc. was rated 89.25 pts. by the TWG;

WHEREAS, after extensive deliberations of the results of the evaluation of the technical component of the bid of People Dynamics Inc., the BAC has determined the score of the technical component of the bid of People Dynamics was able to meet the minimum score of eighty (80) points as specified in the Bidding Documents for the project and determined to be compliant with the provisions of the 2016 Revised IRR of R.A. 9184;

WHEREAS, the BAC resolved on even date to continue with the Opening and Preliminary Examination of the Second (2nd) Bid Envelope (Financial Component) of People Dynamics Inc. who was invited to attend said activity;

WHEREAS, after the Opening and Preliminary Examination of the Second (2nd) Bid Envelope (Financial Component) on 20 October 2023, the financial component of the bid of People Dynamics Inc. was determined to be all present, complete and rated as "Passed;"

WHEREAS, on the same date, the BAC resolved to proceed with the detailed bid evaluation of the financial component of the bid of People Dynamics Inc.;

WHEREAS, with the assistance of the TWG, the BAC rated the financial component of the bid of People Dynamics Inc. with **100 points** using the formula indicated in the Bidding Documents for the project;

WHEREAS, the TWG then computed the total weighted technical and financial score of the bid of People Dynamics Inc. and the result is **91.4 points** and presented the same for consideration of the BAC on 25 October 2023;

WHEREAS, in the same meeting, the BAC finds the total weighted score (**91.4 points)** of People Dynamics, Inc. compliant with the criteria and weights for the detailed bid evaluation for the project and recommended for approval by the HOPE the determination of the bid of People Dynamics, Inc. as the Single Rated Bid (SRB);

WHEREAS, the HOPE approved the BAC's recommendation of determining the bid of People Dynamics Inc. as the SRB on 25 October 2023;

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WHEREAS, the President approved the BAC's recommendation of determining the bid of People Dynamics Inc. as the SRB on 25 October 2023;

WHEREAS, on 26 October 2023, the BAC and BAC Secretariat invited People Dynamics, Inc. to attend the negotiations scheduled on 27 October 2023;

WHEREAS, during the negotiations on 27 October 2023 the BAC discussed the following:

a) Terms of reference and scope of services;
b) Methodology and work program proposed by the consultant;
c) Qualifications and pertinent compensation, number of man-months and the personnel to be assigned to the job, taking note of over-qualified personnel, to be commensurate with the compensation of personnel with the appropriate qualifications, number of man-months and schedule of activities (manning schedule);
d) Services, facilities and data, if any, to be provided by APO Production Unit, Inc.; and
e) Contract provisions;

WHEREAS, on even date, the BAC, with the assistance of the TWG, also proceeded with the conduct of the post-qualification;

WHEREAS, after completion of the negotiations, the activity was successful;

WHEREAS, the TWG presented the post-qualification report to the BAC and the Committee noted that all documents submitted by People Dynamics Inc. have been verified and evaluated as per report dated 31 October 2023 were found to be valid, acceptable and compliant with the requirements;

WHEREAS, upon careful examination, validation and verification of all the eligibility, technical and financial requirements submitted by the bidder having the SRB, People Dynamics Inc. was determined to have passed all the criteria for the eligibility, technical and financial components with a total contract price of Five Million Pesos (PhP5,000,000.00).

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NOW, THEREFORE, We, the Members of the BAC, hereby **RESOLVE**, as it is hereby **RESOLVED**:

a) To **DECLARE** the bid of People Dynamics Inc. as the Single Rated and Responsive Bid (SRRB); and

b) To **RECOMMEND** for approval by the **HOPE** of APO Production Unit, Inc. the award of the contract to People Dynamics Inc. as the bidder having the SRRB with a contract price amounting to Five Million Pesos (PhP5,000,000.00).

RESOLVED at APO Production Unit, Inc., Philippine Information Agency (PIA) Building, Visayas Avenue, Diliman, Quezon City this 31st day of October 2023.

BAC MEMBERS

KARL PAULO C. DAMIAN
Chairperson

JOSEFINA L. OMOL
Vice-Chairperson

FREDERICK S. TARUN
Member

MICHAEL ROMIL D. SANTIAGO
Member

PACIFICO D. MANALILI, JR.
Member

Approved:

HERMAN EMILIANO M. MEDINA-CUE
HOPE

/bsb 10.31.2023