



Republic of the Philippines
PRESIDENTIAL COMMUNICATIONS OFFICE



PHILIPPINE BIDDING DOCUMENTS

PROCUREMENT FOR THE IMPLEMENTATION OF ENTERPRISE RESOURCE PLANNING (ERP) CLOUD PLATFORM

(Bid Reference No. PB-21-23)

**APO Production Unit, Inc.
Sixth Edition
11 August 2023**

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Glossary of Acronyms, Terms, and Abbreviations

ABC – Approved Budget for the Contract.

BAC – Bids and Awards Committee.

Bid – A signed offer or proposal to undertake a contract submitted by a bidder in response to and in consonance with the requirements of the bidding documents. Also referred to as *Proposal* and *Tender*. (2016 Revised IRR, Section 5[c])

Bidder – Refers to a contractor, manufacturer, supplier, distributor and/or consultant who submits a bid in response to the requirements of the Bidding Documents. (2016 Revised IRR, Section 5[d])

Bidding Documents – The documents issued by the Procuring Entity as the bases for bids, furnishing all information necessary for a prospective bidder to prepare a bid for the Goods, Infrastructure Projects, and/or Consulting Services required by the Procuring Entity. (2016 Revised IRR, Section 5[e])

BIR – Bureau of Internal Revenue.

BSP – Bangko Sentral ng Pilipinas.

Consulting Services – Refer to services for Infrastructure Projects and other types of projects or activities of the GOP requiring adequate external technical and professional expertise that are beyond the capability and/or capacity of the GOP to undertake such as, but not limited to: (i) advisory and review services; (ii) pre-investment or feasibility studies; (iii) design; (iv) construction supervision; (v) management and related services; and (vi) other technical services or special studies. (2016 Revised IRR, Section 5[i])

CDA - Cooperative Development Authority.

Contract – Refers to the agreement entered into between the Procuring Entity and the Supplier or Manufacturer or Distributor or Service Provider for procurement of Goods and Services; Contractor for Procurement of Infrastructure Projects; or Consultant or Consulting Firm for Procurement of Consulting Services; as the case may be, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.

CIF – Cost Insurance and Freight.

CIP – Carriage and Insurance Paid.

CPI – Consumer Price Index.

DDP – Refers to the quoted price of the Goods, which means “delivered duty paid.”

DTI – Department of Trade and Industry.

EXW – Ex works.

FCA – “Free Carrier” shipping point.

FOB – “Free on Board” shipping point.

Foreign-funded Procurement or Foreign-Assisted Project– Refers to procurement whose funding source is from a foreign government, foreign or international financing institution as specified in the Treaty or International or Executive Agreement. (2016 Revised IRR, Section 5[b]).

Framework Agreement – Refers to a written agreement between a procuring entity and a supplier or service provider that identifies the terms and conditions, under which specific purchases, otherwise known as “Call-Offs,” are made for the duration of the agreement. It is in the nature of an option contract between the procuring entity and the bidder(s) granting the procuring entity the option to either place an order for any of the goods or services identified in the Framework Agreement List or not buy at all, within a minimum period of one (1) year to a maximum period of three (3) years. (GPPB Resolution No. 27-2019)

GFI – Government Financial Institution.

GOCC – Government-owned and/or –controlled corporation.

Goods – Refer to all items, supplies, materials and general support services, except Consulting Services and Infrastructure Projects, which may be needed in the transaction of public businesses or in the pursuit of any government undertaking, project or activity, whether in the nature of equipment, furniture, stationery, materials for construction, or personal property of any kind, including non-personal or contractual services such as the repair and maintenance of equipment and furniture, as well as trucking, hauling, janitorial, security, and related or analogous services, as well as procurement of materials and supplies provided by the Procuring Entity for such services. The term “related” or “analogous services” shall include, but is not limited to, lease or purchase of office space, media advertisements, health maintenance services, and other services essential to the operation of the Procuring Entity. (2016 Revised IRR, Section 5[r])

GOP – Government of the Philippines.

GPPB – Government Procurement Policy Board.

INCOTERMS – International Commercial Terms.

Infrastructure Projects – Include the construction, improvement, rehabilitation, demolition, repair, restoration or maintenance of roads and bridges, railways, airports, seaports, communication facilities, civil works components of information technology projects, irrigation, flood control and drainage, water supply, sanitation, sewerage and solid waste management systems, shore protection, energy/power and electrification facilities, national

buildings, school buildings, hospital buildings, and other related construction projects of the government. Also referred to as *civil works or works*. (2016 Revised IRR, Section 5[u])

LGUs – Local Government Units.

NFCC – Net Financial Contracting Capacity.

NGA – National Government Agency.

PhilGEPS - Philippine Government Electronic Procurement System.

Procurement Project – refers to a specific or identified procurement covering goods, infrastructure project or consulting services. A Procurement Project shall be described, detailed, and scheduled in the Project Procurement Management Plan prepared by the agency which shall be consolidated in the procuring entity's Annual Procurement Plan. (GPPB CircularNo. 06-2019 dated 17 July 2019)

PSA – Philippine Statistics Authority.

SEC – Securities and Exchange Commission.

SLCC – Single Largest Completed Contract.

Supplier – refers to a citizen, or any corporate body or commercial company duly organized and registered under the laws where it is established, habitually established in business and engaged in the manufacture or sale of the merchandise or performance of the general services covered by his bid. (Item 3.8 of GPPB Resolution No. 13-2019, dated 23 May 2019). Suppliers used in these Bidding Documents may likewise refer to a distributor, manufacturer, contractor, or consultant.

UN – United Nations.

Section I. Invitation to Bid



Republic of the Philippines
PRESIDENTIAL COMMUNICATIONS OFFICE
APO PRODUCTION UNIT, INC.



**INVITATION TO BID FOR THE PROCUREMENT OF THE
IMPLEMENTATION OF ENTERPRISE RESOURCE PLANNING
(ERP) CLOUD PLATFORM
(PB-21-23)**

1. The *APO Production Unit, Inc.*, through the *Corporate Budget for CY 2023* intends to apply the sum of *Twenty-Three Million Pesos (PhP23,000,000.00)* being the ABC to payments under the contract for *Procurement of the Implementation of Enterprise Resource Planning (ERP) Cloud Platform*. Bids received in excess of the ABC shall be automatically rejected at bid opening.
2. The *APO Production Unit, Inc.* now invites bids for the above Procurement Project. Delivery of the Goods is required in accordance with Section VI (Schedule of Requirements) of this Bidding Documents. Bidders should have completed, within the *last five (5) years* from the date of submission and receipt of bids, a contract similar to the Project. The description of an eligible bidder is contained in the Bidding Documents, particularly, in Section II (Instructions to Bidders).
3. Bidding will be conducted through open competitive bidding procedures using a non-discretionary “*pass/fail*” criterion as specified in the 2016 revised Implementing Rules and Regulations (IRR) of Republic Act (RA) No. 9184.

Bidding is restricted to Filipino citizens/sole proprietorships, partnerships, or organizations with at least sixty percent (60%) interest or outstanding capital stock belonging to citizens of the Philippines, and to citizens or organizations of a country the laws or regulations of which grant similar rights or privileges to Filipino citizens, pursuant to RA 5183.

4. Prospective Bidders may obtain further information from *APO Production Unit, Inc.* and inspect the Bidding Documents at the address given below during *office hours from 8:00 A.M. to 5:00 P.M., Mondays to Fridays except Saturday, Sunday, holidays, non-working days and special non-working days*.
5. A complete set of Bidding Documents may be acquired by interested Bidders on *11 August 2023 to 6 September 2023* from the given address and website(s) below *and upon payment of the applicable fee for the Bidding Documents, pursuant to the latest Guidelines issued by the GPPB, in the amount of Twenty-Five Thousand Pesos (PhP25,000.00)*. The Procuring Entity shall allow the bidder to present its proof of payment for the fees in person, by facsimile, or through electronic means.

Interested bidders intending to inspect or purchase bidding documents are advised to first set an appointment with the APO BAC Secretariat through the contact details provided below before proceeding to APO premises.



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6. The *APO Production Unit, Inc.* will hold a Pre-Bid Conference on *23 August 2023, 10:00 A.M.* at *APO Conference Room, APO Production Unit, Inc., 2/F PIA Building, Visayas Avenue, Brgy. Vasra, Quezon City* and/or through video conferencing or webcasting via *Microsoft Teams App*, which shall be in accordance with APO's General House Rules on E-Bidding process. Accordingly, prospective bidders must strictly comply with the foregoing issuances.

An invitation link to the meeting will then be issued by the BAC Secretariat which will require the bidders (physically present or via videoconferencing) to register prior to obtaining permission to join/attend the meeting.

APO's General House Rules on E-Bidding process:

<https://drive.google.com/drive/folders/13pDgSSc-Wxt5dPLQJ-8J0nmxczu9wzli>

Online Pre-registration Form for Pre-Bid Conference:

<https://docs.google.com/forms/d/e/1FAIpQLSe7UH7oad68YWCCCh1k7IXIZvA9CtABpuDITbAyUfiMuIcaimg/viewform?usp=ppurl>

Online Pre-registration Form for Submission and Opening of Bids:

<https://docs.google.com/forms/d/e/1FAIpQLSdsJEIt5tpezkfkca9S5BMHXhYWDACqGNX7nMV1ndA4g8LgSw/viewform?usp=ppurl>

7. Bids must be duly received by the BAC Secretariat at the BAC Secretariat Office, *APO Production Unit, Inc., 2/F PIA Building, Visayas Avenue, Brgy. Vasra, Quezon City* through manual submission, and at bac sec' email address bac@apo.gov.ph on or before *6 September 2023, 10:00 A.M.* Late bids shall not be accepted.
8. All Bids must be accompanied by a bid security in any of the acceptable forms and in the amount stated in **ITB** Clause 14.
9. Bid opening shall be conducted face-to-face on *6 September 2023, 10:15 A.M onwards* at *APO Conference Room, APO Production Unit, Inc., 2/F PIA Building, Visayas Avenue, Brgy. Vasra, Quezon City*. *Only one (1) representative of the bidder can attend physically the Opening and Preliminary Examination of Bids while additional representatives of the bidders may participate on-line using the Microsoft Teams App as platform.* Bids will be opened in the presence of the bidders' representatives who choose to attend the activity.

Bidders shall bear all costs associated with the preparation and submission of their bids, and the *APO Production Unit, Inc.* will in no case, be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.

Bidders should note that the *APO Production Unit, Inc.* will accept bids only from those that have paid the applicable fee for the Bidding Documents.

The *APO Production Unit, Inc.* assumes no responsibility whatsoever to compensate or indemnify bidders for any expenses incurred in the preparation of their bids.



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In accordance with Government Procurement Policy Board (GPPB) Circular 06-2005 - Tie-Breaking Method, the Bids and Awards Committee (BAC) shall use a non-discretionary and non-discriminatory measure based on sheer luck or chance, which is “DRAW LOTS,” in the event that two (2) or more bidders have been post-qualified and determined as the bidder having the Lowest Calculated Responsive Bid (LCRB) to determine the final bidder having the LCRB, based on the following procedures:

- a) In alphabetical order, the bidders shall pick one rolled paper.
- b) The lucky bidder who would pick the paper with a “CONGRATULATIONS” remark shall be declared as the final bidder having the LCRB and recommended for award of the contract.

10. The *APO Production Unit, Inc.* reserves the right to reject any and all bids, declare a failure of bidding, or not award the contract at any time prior to contract award in accordance with Sections 35.6 and 41 of the 2016 revised IRR of RA No. 9184, without thereby incurring any liability to the affected bidder or bidders.
11. For further information, please refer to:

MS. MICHELLE B. MARTINEZ

OIC - Head, BAC Secretariat

APO Production Unit, Inc.

PIA Bldg., Visayas Ave., Barangay Vasra,

Diliman, Quezon City

(02) 8282-5309 local 212

bac@apo.gov.ph

12. You may visit the following websites:

For downloading of Bidding Documents: <https://apo.gov.ph/bids-awards-committee/public-bidding/>

11 August 2023

**KARL PAULO C. DAMIAN, BAC
Chairperson**



Republic of the Philippines
PRESIDENTIAL COMMUNICATIONS OFFICE
APO PRODUCTION UNIT, INC.



Section II. Instructions to Bidders

1. Scope of Bid

The Procuring Entity, *APO Production Unit, Inc.* wishes to receive Bids for the *Procurement of the Implementation of Enterprise Resource Planning (ERP) Cloud Platform*

The Procurement Project (referred to herein as “Project”) is composed of One (1) Lot, the details of which are described in Section VII (Technical Specifications).

2. Funding Information

2.1. The GOP through the source of funding as indicated below for 2023 in the amount of *Twenty-Three Million Pesos (PhP23,000,000.00)*.

2.2. The source of funding is the Corporate Operating Budget.

3. Bidding Requirements

The Bidding for the Project shall be governed by all the provisions of RA No. 9184 and its 2016 revised IRR, including its Generic Procurement Manuals and associated policies, rules and regulations as the primary source thereof, while the herein clauses shall serve as the secondary source thereof.

Any amendments made to the IRR and other GPPB issuances shall be applicable only to the ongoing posting, advertisement, or **IB** by the BAC through the issuance of a supplemental or bid bulletin.

The Bidder, by the act of submitting its Bid, shall be deemed to have verified and accepted the general requirements of this Project, including other factors that may affect the cost, duration and execution or implementation of the contract, project, or work and examine all instructions, forms, terms, and project requirements in the Bidding Documents.

4. Corrupt, Fraudulent, Collusive, and Coercive Practices

The Procuring Entity, as well as the Bidders and Suppliers, shall observe the highest standard of ethics during the procurement and execution of the contract. They or through an agent shall not engage in corrupt, fraudulent, collusive, coercive, and obstructive practices defined under Annex “I” of the 2016 revised IRR of RA No. 9184 or other integrity violations in competing for the Project.

5. Eligible Bidders

5.1. Only Bids of Bidders found to be legally, technically, and financially capable will be evaluated.

5.2. Foreign ownership limited to those allowed under the rules may participate in this Project.

5.3. Pursuant to Section 23.4.1.3 of the 2016 revised IRR of RA No.9184 and after conducting market research, APO Production Unit Inc. (APUI) has determine that imposing the eligibility requirement for a bidder to submit a Single Largest Completed Contract (SLCC) amounting to at least fifty percent (50%) of the ABC will likely result to monopoly that will defeat the purpose of competitive bidding, the Bidder should comply with the following requirements:

i. Completed at least two (2) similar contracts, the aggregate amount of which should be equivalent to at least fifty percent (50%) of the ABC for this Project or not less than the amount of Eleven Million Five Hundred Pesos (PhP11,500,000) ; and

ii. The largest of these similar contracts must be equivalent to at least half of the fifty percent (50%) of the ABC as required above or not less than Five Million Seven Hundred Fifty Thousand Pesos (PhP5,750,000.00).

5.4. The Bidders shall comply with the eligibility criteria under Section 23.4.1 of the 2016 IRR of RA No. 9184.

6. Origin of Goods

There is no restriction on the origin of goods other than those prohibited by a decision of the UN Security Council taken under Chapter VII of the Charter of the UN, subject to Domestic Preference requirements under **ITB** Clause 18.

7. Subcontracts

7.1. The Bidder may subcontract portions of the Project to the extent allowed by the Procuring Entity as stated herein, but in no case more than twenty percent (20%) of the Project.

The Procuring Entity has prescribed that Subcontracting is not allowed.

8. Pre-Bid Conference

The Procuring Entity will hold a pre-bid conference for this Project on the specified date and time and either at its physical address and/or through videoconferencing/webcasting as indicated in paragraph 6 of the **IB**.

9. Clarification and Amendment of Bidding Documents

Prospective bidders may request for clarification on and/or interpretation of any part of the Bidding Documents. Such requests must be in writing and received by the Procuring Entity, either at its given address or through electronic mail indicated in the **IB**, at least ten (10) calendar days before the deadline set for the submission and receipt of Bids.

10. Documents comprising the Bid: Eligibility and Technical Components

- 10.1. The first envelope shall contain the eligibility and technical documents of the Bid as specified in **Section VIII (Checklist of Technical and Financial Documents)**.
- 10.2. The Bidder's SLCC as indicated in **ITB** Clause 5.3 should have been completed within *the last five (5) years* prior to the deadline for the submission and receipt of bids.
- 10.3. If the eligibility requirements or statements, the bids, and all other documents for submission to the BAC are in foreign language other than English, it must be accompanied by a translation in English, which shall be authenticated by the appropriate Philippine foreign service establishment, post, or the equivalent office having jurisdiction over the foreign bidder's affairs in the Philippines. Similar to the required authentication above, for Contracting Parties to the Apostille Convention, only the translated documents shall be authenticated through an apostille pursuant to GPPB Resolution No. 13-2019 dated 23 May 2019. The English translation shall govern, for purposes of interpretation of the bid.

11. Documents comprising the Bid: Financial Component

- 11.1. The second bid envelope shall contain the financial documents for the Bid as specified in **Section VIII (Checklist of Technical and Financial Documents)**.
- 11.2. If the Bidder claims preference as a Domestic Bidder or Domestic Entity, a certification issued by DTI shall be provided by the Bidder in accordance with Section 43.1.3 of the 2016 revised IRR of RA No. 9184.
- 11.3. Any bid exceeding the ABC indicated in paragraph 1 of the **IB** shall not be accepted.
- 11.4. For Foreign-funded Procurement, a ceiling may be applied to bid prices provided the conditions are met under Section 31.2 of the 2016 revised IRR of RA No. 9184.

12. Bid Prices

- 12.1. Prices indicated on the Price Schedule shall be entered separately in the following manner:
 - a. For Goods offered from within the Procuring Entity's country:
 - i. The price of the Goods quoted EXW (ex-works, ex-factory, ex-warehouse, ex-showroom, or off-the-shelf, as applicable);
 - ii. The cost of all customs duties and sales and other taxes already paid or payable;

- iii. The cost of transportation, insurance, and other costs incidental to delivery of the Goods to their final destination; and
 - iv. The price of other (incidental) services, if any, listed in e.
- b. For Goods offered from abroad:
- i. Unless otherwise stated in the **BDS**, the price of the Goods shall be quoted delivered duty paid (DDP) with the place of destination in the Philippines as specified in the **BDS**. In quoting the price, the Bidder shall be free to use transportation through carriers registered in any eligible country. Similarly, the Bidder may obtain insurance services from any eligible source country.
 - ii. The price of other (incidental) services, if any, as listed in **Section VII (Technical Specifications)**.

13. Bid and Payment Currencies

- 13.1. For Goods that the Bidder will supply from outside the Philippines, the bid prices may be quoted in the local currency or tradeable currency accepted by the BSP at the discretion of the Bidder. However, for purposes of bid evaluation, Bids denominated in foreign currencies, shall be converted to Philippine currency based on the exchange rate as published in the BSP reference rate bulletin on the day of the bid opening.
- 13.2. Payment of the contract price shall be made in Philippine Pesos.

14. Bid Security

- 14.1. The Bidder shall submit a Bid Securing Declaration or any form of Bid Security in the amount indicated in the **BDS**, which shall be not less than the percentage of the ABC in accordance with the schedule in the **BDS**.
- 14.2. The Bid and bid security shall be valid *for one hundred twenty (120) calendar days from the date of Opening of Bids; Provided the bidder having the Lowest Calculated and Responsive Bid has posted the appropriate Performance Security and sign the contract.* Any Bid not accompanied by an acceptable bid security shall be rejected by the Procuring Entity as non-responsive.

15. Sealing and Marking of Bids

Each Bidder shall submit printed and electronic copies of the first and second components of its Bid.

The Procuring Entity may request additional hard copies and/or electronic copies of the Bid. However, failure of the Bidders to comply with the said request shall not be a ground for disqualification.

If the Procuring Entity allows the submission of bids through online submission or any other electronic means, the Bidder shall submit an electronic copy of its Bid, which must be digitally signed. An electronic copy that cannot be opened or is corrupted shall be considered non-responsive and, thus, automatically disqualified.

16. Deadline for Submission of Bids

16.1. The Bidders shall submit on the specified date and time and either at its physical address or through online submission as indicated in paragraph 7 of the **IB**.

17. Opening and Preliminary Examination of Bids

17.1. The BAC shall open the Bids in public at the time, on the date, and at the place specified in paragraph 9 of the **IB**. The Bidders' representatives who are present shall sign a register evidencing their attendance. In case videoconferencing, webcasting or other similar technologies will be used, attendance of participants shall likewise be recorded by the BAC Secretariat.

In case the Bids cannot be opened as scheduled due to justifiable reasons, the rescheduling requirements under Section 29 of the 2016 revised IRR of RA No. 9184 shall prevail.

17.2. The preliminary examination of bids shall be governed by Section 30 of the 2016 revised IRR of RA No. 9184.

18. Domestic Preference

18.1. The Procuring Entity will grant a margin of preference for the purpose of comparison of Bids in accordance with Section 43.1.2 of the 2016 revised IRR of RA No. 9184.

19. Detailed Evaluation and Comparison of Bids

19.1. The Procuring BAC shall immediately conduct a detailed evaluation of all Bids rated "*passed*," using non-discretionary pass/fail criteria. The BAC shall consider the conditions in the evaluation of Bids under Section 32.2 of the 2016 revised IRR of RA No. 9184.

19.2. If the Project allows partial bids, bidders may submit a proposal on any of the lots or items, and evaluation will be undertaken on a per lot or item basis, as the case maybe. In this case, the Bid Security as required by **ITB** Clause 15 shall be submitted for each lot or item separately.

19.3. The descriptions of the lots or items shall be indicated in **Section VII (Technical Specifications)**, although the ABCs of these lots or items are indicated in the **BDS** for purposes of the NFCC computation pursuant to Section 23.4.2.6 of the 2016 revised IRR of RA No. 9184. The NFCC must be sufficient for the total of the ABCs for all the lots or items participated in by the prospective Bidder.

- 19.4. The Project shall be awarded as One Project having several items that shall be awarded as one contract.
- 19.5. Except for bidders submitting a committed Line of Credit from a Universal or Commercial Bank in lieu of its NFCC computation, all Bids must include the NFCC computation pursuant to Section 23.4.1.4 of the 2016 revised IRR of RA No. 9184, which must be sufficient for the total of the ABCs for all the lots or items participated in by the prospective Bidder. For bidders submitting the committed Line of Credit, it must be at least equal to ten percent (10%) of the ABCs for all the lots or items participated in by the prospective Bidder.

20. Post-Qualification

- 20.1. Within a non-extendible period of five (5) calendar days from receipt by the Bidder of the notice from the BAC that it submitted the Lowest Calculated Bid, the Bidder shall submit its latest income and business tax returns filed and paid through the BIR Electronic Filing and Payment System (eFPS) and other appropriate licenses and permits required by law and stated in the **BDS**.

21. Signing of the Contract

- 21.1. The documents required in Section 37.2 of the 2016 revised IRR of RA No. 9184 shall form part of the Contract. Additional Contract documents are indicated in the **BDS**.

Section III. Bid Data Sheet

Bid Data Sheet

ITB Clause	
5.3	<p>For this purpose, contracts similar to the Project shall be:</p> <ol style="list-style-type: none"> a. Supply and delivery of any type of software to manage day-to-day business activities; and b. completed within <i>a period of five (5) years</i> prior to the deadline for the submission and receipt of bids.
7.1	No portion of the contract/project shall be subcontracted.
12	The price of the Goods shall be quoted DDP <i>APO Production Unit, Inc. – PIA Bldg., Visayas Ave., Barangay Vasra, Quezon City</i>
14.1	<p>The bid security shall be in the form of a Bid Securing Declaration, or any of the following forms and amounts:</p> <ol style="list-style-type: none"> a. The amount of not less than <i>two percent (2%) of ABC or PhP460,000.00</i>, if bid security is in cash, cashier's/manager's check, bank draft/guarantee or irrevocable letter of credit; or b. The amount of not less than <i>five percent (5%) of ABC or PhP1,150,000.00</i>, if bid security is in Surety Bond.
19.3	Partial bid is not allowed. The Goods are grouped in a single lot and the lot shall not be divided into sub-lots for the purpose of bidding, evaluation, and contract award.
20.2	<p>No additional requirements,</p> <p><i>NOTE:</i> <i>Only tax returns filed and paid through the BIR Electronic Filing and Payments System (EFPS) shall be accepted.</i></p> <p><i>In accordance with Executive Order (E.O.) No. 398, Revenue Regulation (R.R.) No. 03-2005 and Revenue Memorandum Circular (RMC) 16 – 2005, the above-mentioned tax returns shall refer to the following:</i></p> <ol style="list-style-type: none"> a. <i>Latest Income Tax Return (ITR) shall be the ITR for the preceding year, whether calendar or fiscal, and</i> b. <i>Latest Business Tax Returns shall refer to the Value Added Tax (VAT) or Percentage Tax filed and paid covering the previous six (6) months before the date of Submission, Receipt, Opening & Preliminary Examination of Bids.</i>
21.1	No additional requirements.

Section IV. General Conditions of Contract

General Conditions of Contract

1. Scope of Contract

This Contract shall include all such items, although not specifically mentioned, that can be reasonably inferred as being required for its completion as if such items were expressly mentioned herein. All the provisions of RA No. 9184 and its 2016 revised IRR, including the Generic Procurement Manual, and associated issuances, constitute the primary source for the terms and conditions of the Contract, and thus, applicable in contract implementation. Herein clauses shall serve as the secondary source for the terms and conditions of the Contract.

This is without prejudice to Sections 74.1 and 74.2 of the 2016 revised IRR of RA No. 9184 allowing the GPPB to amend the IRR, which shall be applied to all procurement activities, the advertisement, posting, or invitation of which were issued after the effectivity of the said amendment.

Additional requirements for the completion of this Contract shall be provided in the **Special Conditions of Contract (SCC)**.

2. Advance Payment and Terms of Payment

2.1. Advance payment of the contract amount is provided under Annex “D” of the revised 2016 IRR of RA No. 9184.

2.2. The Procuring Entity is allowed to determine the terms of payment on the partial or staggered delivery of the Goods procured, provided such partial payment shall correspond to the value of the goods delivered and accepted in accordance with prevailing accounting and auditing rules and regulations. The terms of payment are indicated in the **SCC**.

3. Performance Security

Within ten (10) calendar days from receipt of the Notice of Award by the Bidder from the Procuring Entity but in no case later than prior to the signing of the Contract by both parties, the successful Bidder shall furnish the performance security in any of the forms prescribed in Section 39 of the 2016 revised IRR of RA No. 9184.

4. Inspection and Tests

The Procuring Entity or its representative shall have the right to inspect and/or to test the Goods to confirm their conformity to the Project specifications at no extra cost to the Procuring Entity in accordance with the Generic Procurement Manual. In addition to tests in the SCC, Section IV (Technical Specifications) shall specify what inspections and/or tests the Procuring Entity requires, and where they are to be conducted. The Procuring Entity shall notify the Supplier in writing, in a timely manner, of the identity of any representatives retained for these purposes.

All reasonable facilities and assistance for the inspection and testing of Goods, including access to drawings and production data, shall be provided by the Supplier to the authorized inspectors at no charge to the Procuring Entity.

5. Warranty

- 6.1. In order to assure that manufacturing defects shall be corrected by the Supplier, a warranty shall be required from the Supplier as provided under Section 62.1 of the 2016 revised IRR of RA No. 9184.
- 6.2. The Procuring Entity shall promptly notify the Supplier in writing of any claims arising under this warranty. Upon receipt of such notice, the Supplier shall, repair or replace the defective Goods or parts thereof without cost to the Procuring Entity, pursuant to the Generic Procurement Manual.

6. Liability of the Supplier

The Supplier's liability under this Contract shall be as provided by the laws of the Republic of the Philippines.

If the Supplier is a joint venture, all partners to the joint venture shall be jointly and severally liable to the Procuring Entity

Section V. Special Conditions of Contract

Special Conditions of Contract

GCC Clause															
1	<p>The Delivery terms of this Contract shall be at the following delivery sites:</p> <ul style="list-style-type: none"> • APO Production Unit, Inc., PIA Bldg., Visayas Ave., Barangay Vasra, Diliman, Quezon City <p>Risk and title will pass from the Supplier to the Procuring Entity upon receipt and final acceptance of the Goods at their final destination.</p> <p>Delivery of the Goods shall be made by the Supplier in accordance with the terms specified in Section VI (Schedule of Requirements).</p> <p>For purposes of this Clause the Procuring Entity's Representative at the Project Site is <i>Ms. Jerva T. Jimenez, Programmer/General Accounting Staff</i></p>														
2.2	<p>The terms of payment shall be as follows:</p> <ul style="list-style-type: none"> ➤ No advance payment is allowed. ➤ The bidder shall be paid at the end of every project milestone subject to the submission of a progress report. Further, payment shall also be subject to the required Expanded Withholding Tax (EWT) of two (2) percent and Final Withholding VAT of five (5) percent. ➤ Payment shall be provided based on the following schedule: <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th style="text-align: center;">PHASES</th> <th style="text-align: center;">PERCENTAGE</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">PROJECT PLANNING</td> <td style="text-align: center;">20%</td> </tr> <tr> <td style="text-align: center;">BUSINESS PROCESS ANALYSIS</td> <td style="text-align: center;">20%</td> </tr> <tr> <td style="text-align: center;">SYSTEM CONFIGURATION AND MASTER DATA MIGRATION</td> <td style="text-align: center;">20%</td> </tr> <tr> <td style="text-align: center;">TRAININGS AND ESTINGS</td> <td style="text-align: center;">20%</td> </tr> <tr> <td style="text-align: center;">PRE-GO LIVE PREPARATION</td> <td style="text-align: center;">10%</td> </tr> <tr> <td style="text-align: center;">GO LIVE&SUPPORT</td> <td style="text-align: center;">10%</td> </tr> </tbody> </table>	PHASES	PERCENTAGE	PROJECT PLANNING	20%	BUSINESS PROCESS ANALYSIS	20%	SYSTEM CONFIGURATION AND MASTER DATA MIGRATION	20%	TRAININGS AND ESTINGS	20%	PRE-GO LIVE PREPARATION	10%	GO LIVE&SUPPORT	10%
PHASES	PERCENTAGE														
PROJECT PLANNING	20%														
BUSINESS PROCESS ANALYSIS	20%														
SYSTEM CONFIGURATION AND MASTER DATA MIGRATION	20%														
TRAININGS AND ESTINGS	20%														
PRE-GO LIVE PREPARATION	10%														
GO LIVE&SUPPORT	10%														

4	The inspections and tests that will be conducted are:			
	PHASE 1 ENTERPRISE RESOURCE PLANNING			
	PHASES		PROVIDER'S DELIVERABLES	TESTS PROCEDURES
	PROJECT PLANNING	PH 1.1	PROJECT PLAN	Verify if the contents are in accordance with the Technical Specifications
	BUSINESS PROCESS ANALYSIS	PH 1.2	PROJECT BLUEPRINT	Verify if the contents are compliant with the Technical Specifications
	SYSTEM CONFIGURATION AND MASTER DATA MIGRATION	PH 1.3	DATABASE CONFIGURATION LIST	Validate if the lists are complete and compliant with the Technical Specifications
			MASTER DATA LIST	
	TRAININGS AND TESTINGS	PH 1.4	TECHNICAL TRAINING	Validate through continuous monitoring and provisions of attendance sheets and video/recording of the actual training. Submission of a report regarding the results of the training.
			SYSTEM MASTERS TRAINING	
			END-USERS TRAINING	
			TESTINGS	
	PRE-GO LIVE PREPARATION	PH 1.5	OPENING BALANCE TEMPLATES	Validate if the templates, database and balance sheets are complete and compliant with the Technical Specifications
LIVE DATABASE PREPARATION				
OPENING BALANCES SCHEDULE				
GO LIVE AND SUPPORT	PH 1.6	SYSTEM GO LIVE	System is fully operational for at least four (4) hours after series of testing and/or utilization of the software base on the required modules in the technical specifications	
Phase II - HRIS		ERP Software Platform is HRIS ready and capable.		

Section VI. Schedule of Requirements

Section VI. Schedule of Requirements

The delivery schedule expressed as weeks/months stipulates hereafter a delivery date which is the date of delivery to the project site.

Item Number	Description	Quantity	Total	Delivered, Weeks/Months
1	Procurement of the Implementation of Enterprise Resource Planning (ERP) Cloud Platform	1 lot	1 lot	The project shall be for a period of eight (8) months commencing on the date receipt in the Notice to Proceed (NTP) based on the proceeding schedule:

PHASE 1 ENTERPRISE RESOURCE PLANNING			
PHASES		PROVIDER'S DELIVERABLES	DURATION
PROJECT PLANNING	PH 1.1	PROJECT PLAN	1 MONTH from receipt of Notice to Proceed
BUSINESS PROCESS ANALYSIS	PH 1.2	PROJECT BLUEPRINT	1 MONTH from approval of Project Plan
SYSTEM CONFIGURATION AND MASTER DATA MIGRATION	PH 1.3	DATABASE CONFIGURATION LIST MASTER DATA LIST	2 MONTHS from approval of Project Blueprint
TRAININGS AND TESTINGS	PH 1.4	TECHNICAL TRAINING SYSTEM MASTERS TRAINING END-USERS TRAINING TRAINING REPORT AND DOCUMENTATION OF THE ACTUAL TECHNICAL, SYSTEM MASTERS AND END-USERS TRAINING THRU A VIDEO/RECORDING AND ATTENDANCE SHEET TESTINGS	2 MONTHS from approval of Reports Mapping and Deployment
PRE-GO LIVE PREPARATION	PH 1.5	OPENING BALANCE TEMPLATES LIVE DATABASE PREPARATION OPENING BALANCES SCHEDULE	1 MONTH from acceptance of trainings completion
GO LIVE AND SUPPORT	PH 1.6	SYSTEM GO LIVE	1 MONTH from approval of Opening Balances Schedule

I hereby certify to comply and deliver all the above requirements.

Name of Company/Bidder

Signature Over Printed Name of Representative

Date

Section VII. Technical Specifications

Technical Specifications

1. Background

APO Production Unit, Inc. (APUI) – One of the recognized government printers needs an Enterprise Resource Planning System Solutions that will merge essential business processes to streamline daily operations and increase productivity.

2. Objective

The implementation of the Enterprise Resource Planning (ERP) System aims:

- To implement a usable and maintainable system that APUI can administer and operate.
- To adapt to the existing organizational structure suited for the organization’s future strategies and plans;
- To empower the IT organization that effectively supports the organization’s enterprise information needs.

3. Scope of Work

3.1. Implementation and deployment

3.1.1. Project Planning: The bidder is expected to undertake a current state assessment of the APUI’s business process existing and prepare a Project Schedule and submit it to APUI for approval

3.1.2. Business Process Analysis

3.1.2.1. The representation of proposed business design should include core modules, but is not limited, to the following:

A. ERP SYSTEM	
Description	Purpose/Brief Description
General	<ul style="list-style-type: none"> · One (1) ERP software will be set up for Multiple Branches/Locations. · Complete inclusion of all ERP software modules upon purchase of ERP software license. · Perpetual license upon acquisition. · ERP software can be hosted on cloud server. · ERP software can be accessed even with no internet (for users within the same network as the software server). · ERP software can be migrated from one infrastructure to another should the need arise. · ERP software has a mobile version. · ERP software is also open to integrations should the client choose to develop in-house complementary solutions. · ERP software already has a track of being approved for BIR CAS registration. · Attachments such as PDF's can be linked in the ERP software. · ERP software can be tapped as data source for 3rd party Business Intelligence Tools.
Administration	<ul style="list-style-type: none"> · Functionality to manage authorization of users such that Full Access, Read Only, or No Access. · Functionality to change password for the users. · Functionality to reset password for the administrator. · Functionality to control a required level of strength for

	<p>passwords.</p> <ul style="list-style-type: none"> · Functionality to filter Business Partners per user. · Functionality to manage credit limit for customers. · Functionality to set up approval processes based on desired conditions. · Functionality to filter transactions per type/category per user license. · Functionality to set up alerts within the system and email alerts to designated recipients. · Functionality to set up transaction controls such that if the conditions are not met, user is not allowed to proceed. · Functionality for shortcuts to enable ease of inputting records. · Functionality to configure interface based on user preference (e.g. rearrange fields, hide/show field/columns) · Functionality to modify software display per user (e.g. font, font size, color scheme) · Functionality to preset layout and print forms from the system. · Functionality to show trail of transactions and changes. · Functionality to maintain transaction logs such as creator of the transaction and updates made. · Restriction in deleting records.
Accounting	<ul style="list-style-type: none"> · Functionality to maintain budget on a GL Account level. · Functionality to manage cost centers. · Functionality to manage PPE transactions and balances. · Functionality to maintain PPE employee assignments. · Functionality to manage cash flows. · Functionality to transact using currencies other than PHP. · Functionality for Philippine tax setup. · Functionality to manage bank accounts and execute bank reconciliations. · Functionality to maintain Subsidiary Ledger. · Functionality to record accruals. · Functionality to automate recurring accruals. · Standard reports are readily available. · Generate reports per branch (e.g. Profit and Loss) · Functionality to record transactions involving Joint Venture.
Purchasing	<ul style="list-style-type: none"> · Functionality to enter requests. · Functionality to record supplier quotations and show comparison. · Functionality to print Purchase Orders and also save soft copy (e.g. PDF). · Functionality to show Purchase Order Status (Open/Closed/Cancelled). · Functionality to record deliveries from supplier separate from the recording of supplier invoice. · Functionality to record partial supplier deliveries and monitor undelivered quantities. · Functionality to record partial payments. · Functionality to record supplier discounts or credits.

	<ul style="list-style-type: none"> · Functionality to set Payment Terms with Business Partners. · Functionality to maintain payment due date. · Functionality to generate forecast Payments Due (Treasury) with use of System Alerts, Messaging and Email Alerts. · Functionality to maintain status of checks (e.g. Released/Not Released) including clearance of check payments. · Functionality to print 2307 and view status (e.g. Released/Not Released). · Functionality to tag per APV in terms of purpose and/or Business Partner. · Functionality to add other costs incurred for trade purchases to inventory cost. · Standard reports are readily available.
Warehouse and Inventory	<ul style="list-style-type: none"> · Functionality to maintain item details such as specifications, GSM, size, etc. · Functionality to maintain different units of measure per item. · Functionality to setup physical and virtual warehouses. · Functionality to set up bin locations. · Functionality to indicate remarks for failed inspection. · Functionality to record transfers between warehouse and production. · Functionality to record transfer of inventory between branches. · Functionality to maintain both trade and non-trade items. · Functionality to record supplies issuance per department. · Functionality to maintain batches. · Functionality to maintain serial numbers. · Functionality to adjust inventory costs due to obsolescence. · Functionality to record inventory count. · Functionality to price lists with options for different pricing schemes. · Functionality to maintain preferred vendor per item. · Options for valuation methods. · All item transactions can be viewed on a per item-transaction basis · Standard reports are readily available.
Sales	<ul style="list-style-type: none"> · Functionality to record quotations and set up approvals. · Functionality to customer credit limit. · Functionality to record customer orders including desired delivery dates. · Functionality to print Delivery Receipt. · Functionality to print Certificate of Completion or Certificate of Partial Delivery. · Functionality to print Sales Invoice. · Functionality to automatically recognize VAT. · Functionality to revisit transaction and check tagging of EWT. · Functionality to print Statement of Account (SOA). · Functionality to monitor the retention from the transaction/invoice.

	<ul style="list-style-type: none"> · Functionality to record penalties due to late delivery. · Functionality to record returned deliveries. · Functionality to maintain allowed delivery days per customer. · Functionality to maintain more than one delivery address per customer. · Functionality to record remarks per transaction. · Functionality to cancel transactions when necessary. · Functionality to record and monitor income streams. · Functionality to link customer orders to job orders. · Functionality to record miscellaneous fees from a list of defined options on top of trade sales. · Functionality to automatically compute and record interest for overdue receivables. · Standard reports are readily available.
CRM	<ul style="list-style-type: none"> · Functionality to record sales agent activities. · Functionality to record contract progress.
Production	<ul style="list-style-type: none"> · Functionality to maintain a standard Bill of Materials for regular items. · Functionality to modify components and quantities for a job order. · Functionality to record component issuances. · Functionality to distinguish between good and bad output. · Functionality to maintain inventory under a quality check. · Functionality to automatically compute finished goods cost depending on valuation method. · Functionality to add overhead costs to finished goods cost. · Functionality to maintain resource capacity per machine.
B. HRIS	
HRIS (Human Resources Information System)	<ul style="list-style-type: none"> · Functionality on One (1) Platform to manage Employee 201, Timekeeping, and Payroll. · Accessibility through web-based platform such as web browser. · Perpetual license upon acquisition. · Functionality to generate reports, where reports are compliant with Philippine standard laws and tables from SSS, Pag-IBIG, PhilHealth, BIR, and TRAIN. · Functionality for scaling enterprises/institutions with growing employee count, databases, branches, and customization of forms, reports, and fields. · Functionality of geotagging and geo-fencing for employee timekeeping records. · Functionality for integration with biometric device and external system.

3.1.2.2. Business Process Analysis Activities :

3.1.2.2.1. Bidder conceptualize, design, and develop the initial Blueprint

3.1.2.2.2. Present the initial Business Blueprint to APUI for approval

3.1.2.2.3. Business Blueprint updates (if any)

3.1.2.2.4. Submission of final Business Blueprint

3.1.3. System Configuration and Master Data Migration : In this phase, the business process requirements based on the Final Business Blueprint will be aligned based on the functional requirements and specifications (Module Descriptions). (See 3.1.2.1)

3.1.4. Training and Testing: This phase includes activities to prepare the users and the system before going live.

3.1.4.1. Trainings. The Bidder must conduct a comprehensive training program for APUI personnel which will be categorized as follows :

- Technical Training: This training must be provided to the APUI's Technology Team members at APUI's head office during the implementation. Technical training would include training IT Professionals and identified Functional Resources on system administration aspects of the proposed Solutions.
 - Functional Training: This training must be provided to APUI's Core Team members at the APUI Head office during the implementation. APUI's Core Team will comprise members from all the business functions and IT staff. Each member must be provided orientation training to include Product/Solution overview, training in the relevant function/module (mapped to corresponding business processes), and training on how to efficiently provide first-level support to end users and how to run the solution.
 - End User Training: This training must be provided to APUI's end users at the APUI Head office during the implementation. End users must be provided with orientation on how to use the solution. Users will be trained to carry out their daily operations using the ERP.
- i. Training Materials: The Bidder must be responsible for the preparation of the training materials and end-user manuals (electronic copies) covering "step-by-step" and "how to use" concepts for all functions/modules to be implemented.
 - ii. Training Logistics: APUI must provide a training venue along with general logistic support to the Bidder. The training must be organized by the Bidder wherein specialized logistics and support facilities (if any) must be arranged by APUI. Such specialized logistics may include but are not limited to, training room(s), projector, computers, and internet connection. All associated expenses are to be borne by the Bidder.
 - iii. Assessment of Training Effectiveness: Preparation of competency measures and capability assessment for all participants to evaluate the effectiveness of training programs. The Bidder must obtain formal feedback from each participant after the completion of each training program.

3.1.4.2. Testing. The bidder will conduct various testings which will be categorized as follows:

- 3.1.4.2.1. Unit Testing: The Bidder will conduct Unit Testing to ensure that each program, report, or record format meets the design specifications. The test involves identifying detailed conditions, which test all the processing eventualities, setting up test data to test each of the conditions, planning the expected results, and then testing that each condition was met. Unit testing of all programs must be satisfactorily completed before User Acceptance Testing (UAT) can begin.
 - 3.1.4.2.2. System Integration Testing: The Bidder will conduct integration testing which would involve developing detailed plans that identify the business cycles, scenarios, and test conditions, defining test scripts, test data, and expected results. Execution of the test must take place before the acceptance test. Integration testing must take place in a Test Environment separate from the Development Environment
 - 3.1.4.2.3. User Acceptance Tests (UAT): The Bidder will conduct User Acceptance Tests (UATs) to ascertain whether the solution or any sub-system(s) can meet the functional requirement as per the Business Blueprint, Performance requirements as specified in the 3.1.2.1 (Module Descriptions). Conducting such tests will be the responsibility of the Bidder. APUI will provide full cooperation to the Bidder in the conduct of the tests. User acceptance tests must be carried out both on the development server and on the production server to ascertain the full load capability of the production environment (full load test and stress test).
 - 3.1.4.3. Resolve issues related to testing, then proceed to the next step if all the necessary changes are successfully resolved.
 - 3.1.4.4. Gather Acceptance Documents
 - 3.1.5. Pre-Go Live Preparation Phase This phase includes activities to prepare the system before going live
 - 3.1.5.1. Pre-Go Live Preparation Phase Activities :
 - 3.1.5.1.1. Data Migration. The bidder will provide support in the data migration preparation for the APUI. The Bidder will provide migration templates that are needed to upload the data to the proposed system.
 - 3.1.5.1.2. Set-up database for the data uploading
 - 3.1.5.1.3. Uploading of beginning balances
 - 3.1.6. Go-Live and Support Phase : The Bidder will conduct Go-live Acceptance immediately after Go-live date to ascertain whether the solution is available for live transactions to attain the functional requirements as specified in this document and the agreed final Project Plan. The Go-live Acceptance must be conducted jointly by the Bidder and APUI.
- 3.2. The bidder is expected to accomplish deliverables for every project phase as follows :

PHASE 1 ENTERPRISE RESOURCE PLANNING		
PHASES	PROVIDER'S DELIVERABLES	DURATION

PROJECT PLANNING	PH 1.1	PROJECT PLAN	1 MONTH from receipt of Notice to Proceed
BUSINESS PROCESS ANALYSIS	PH 1.2	PROJECT BLUEPRINT	1 MONTH from approval of Project Plan
SYSTEM CONFIGURATION AND MASTER DATA MIGRATION	PH 1.3	DATABASE CONFIGURATION LIST	2 MONTHS from approval of Project Blueprint
		MASTER DATA LIST	
TRAININGS AND TESTINGS	PH 1.4	TECHNICAL TRAINING	2 MONTHS from approval of Reports Mapping and Deployment
		SYSTEM MASTERS TRAINING	
		END-USERS TRAINING	
		TESTINGS	
		TRAINING REPORT AND DOCUMENTATION OF THE ACTUAL TECHNICAL, SYSTEM MASTERS AND END-USERS TRAINING THRU A VIDEO/RECORDING AND ATTENDANCE SHEET	
PRE-GO LIVE PREPARATION	PH 1.5	OPENING BALANCE TEMPLATES	1 MONTH from acceptance of trainings completion
		LIVE DATABASE PREPARATION	
		OPENING BALANCES SCHEDULE	
GO LIVE AND SUPPORT	PH 1.6	SYSTEM GO LIVE	1 MONTH from approval of Opening Balances Schedule
		PROJECT SIGN-OFF	

PHASE 2 HRIS

3.3. Project progress reporting. The Bidder will submit to APUI a written progress report at the end of every project milestone for review. The periodicity of report submission can be increased during critical phases of the Project, particularly the Go Live Phase, which could extend for a maximum of half a month. In addition, the Bidder must report exceptions and issues that require the immediate attention of APUI on a

regular basis. The Bidder's Project Management team, led by a Project Manager responsible for updating APUI in progress review meetings.

4. Data Privacy and Security

For an integrated multi-user ERP to operate safely and efficiently, and at the same time gain the confidence and trust of the users, the system must support a strong and effective security measure. The system's security must enable users of all levels to operate on the system within the access restrictions imposed by the responsible system controllers. The proposed solution shall adhere to APUI's Security and Privacy Policy indicated by the items stated below:

- 4.1. The system must provide a system-wide privacy and security facility specifically applicable to Internet/Intranet connections.
- 4.2. The system must control access to data files and programs both through the system and through control methods external to the system.
- 4.3. The system must allow for the detection, reporting, and investigation of unauthorized access to data.
- 4.4. As part of the proposed system, the Bidder must include measures to minimize the possibility of accidental or malicious destruction/alteration of data, and measures in the system to reverse and fully recover from such possible events.
- 4.5. The system must provide the ability for a limit to be placed on the number of unsuccessful/unauthorized attempts at a particular operation and lock the user accordingly.

5. Contract Duration

- 5.1. The project phase 1 will be conducted and completed within eight (8) months from the Bidder's receipt of the Notice to Proceed from the APUI. The Bidder is mandated to follow the above-mentioned Schedule of Requirements. In case of default or delay in the fulfillment of its obligations, inclusive of duly granted extensions, APUI shall impose liquidated damages in the amount of 1/10 of 1% of the cost of the unperformed portion of the contract for everyday of delay. Once the amount of liquidated damages reaches ten percent (10%) of the contract price, APUI may terminate or rescind the contract and impose the appropriate administrative sanctions, including forfeiture of the performance security and blacklisting.
- 5.2. It must be the Bidder's responsibility to formulate an appropriate detailed work program, manning schedule and activity matrix of key and support personnel that will be assigned to complete the delivery of the system.
- 5.3. The bidder shall assign a project team who must be fully dedicated for the project with the following members:
 - a. Project Manager. Provides project management which will include determining the project scope and timeline, monitoring progress to ensure an accurate outcome while ensuring the deadlines are met. The team will have at least one (1) project manager. The project manager should be a graduate of an accounting related field and should have a background field in ERP Implementation for at least five (5) years.
 - b. Functional Team Members. Will be responsible for imparting training to end-users and providing post-go-live support. The team will have at least two (2) Functional Specialists and must have a bachelor's degree in accountancy, or related field.
 - c. Technical Team Members. Technical members will be responsible for managing, maintaining the system, and resolving issues with the software. The team will have at least two (2) Technical Specialists.

Technical members must have a bachelor's degree in information technology, computer science, or similar.

- 5.4. The bidder shall submit the respective Curriculum Vitae of the project team who shall be deployed during the implementation of the project using the attached Curriculum Vitae Template as "Annex A."
- 5.5. The bidder's manpower/project team members should be full-time employees at the time of the bidding and not project based.
6. Mandatory Technical Requirements/Qualifications
 - 6.1. The bidder shall provide a cloud-based infrastructure to host the ERP System. This cloud architecture should be aligned with best practices on security, data backup, and disaster recovery.
 - 6.2. The bidder shall provide software and user licenses for a minimum of thirty (30) users. The actual number of licenses shall be determined after the system go-live.
 - 6.3. The bidder's proposed system must be able to integrate to the existing Enterprise Resource Planning System (SAP Business One System Version 9) of the APUI-Joint Venture.
 - 6.4. The Bidder must be an implementor of the proposed solution and must have a proven track record of providing application software implementation, systems development, and integration in multiple organizational types.
 - 6.5. The Bidder will provide an end-to-end solution – from analysis, design, development/customization, integration, data migration, training, and implementation and support.
7. Warranties And Guarantees
 - 7.1. The Bidder must include and cover the warranties for the following areas of the project:
 - Software. The bidder will provide at least one (1) year of software warranty from acceptance of the project that the software will perform substantially according to the functional specifications provided in this document from the date of Go-Live and Support sign-off
 - Six (6) months technical support (without additional cost). Technical support can be delivered in a form of telephone call, electronic mail, online and/or on-site support.
 - Support for the BIR Computerized Accounting System registration and other regulatory compliance
8. Training Manuals and Presentation
 - 8.1. The bidder will provide system manuals and presentation modules for training systems users seven (7) days prior to the commencement of the training.
 - 8.2. The bidder will also provide technical training for basic system administration and troubleshooting to address simple system errors.
 - 8.3. The bidder will provide soft copies of all the manuals including 3 sets of hard copies for each software module at the start of the set-up of the Go-Live Database.
 - 8.4. Training Requirements. The bidder shall provide orientation and training at no additional cost to the APUI.

Training for users	Number of Participants	Duration	Proof of Conduct	Number of Sessions
Technical Training	At least 15	8 hours	Attendance Sheet Certificate of Participation Recording/Video	5
System Masters Training	At least 15	8 hours	Attendance Sheet Certificate of Participation Recording/Video	10
End-Users Training	At least 20	8 hours	Attendance Sheet Certificate of Participation Recording/Video	10

9. Payment Terms

- 9.1. The bidder shall be paid at the end of every project milestone subject to the submission of a progress report. Further, payment shall also be subject to the required Expanded Withholding Tax (EWT) of two (2) percent and Final Withholding VAT of five (5) percent.
- 9.2. No advance payment shall be made as provided in Section 88 of PD 1445.
- 9.3. Terms of Payment in indicated as follow:

PHASES	PERCENTAGE
Project Planning/ Kick-Off Meeting	20%
Business Process Analysis	20%
System Configuration and Master Data Migration	20%
Trainings	20%
Pre-Go Live Preparation	10%
Go Live and Support	10%

10. Inspection And Test Procedures

The inspections and tests that will be conducted are:

PHASE 1 ENTERPRISE RESOURCE PLANNING			
PHASES		PROVIDER'S DELIVERABLES	TESTS PROCEDURES
PROJECT PLANNING	PH 1.1	PROJECT PLAN	Verify if the contents are in accordance with the Technical Specifications

BUSINESS PROCESS ANALYSIS	PH 1.2	PROJECT BLUEPRINT	Verify if the contents are compliant with the Technical Specifications
SYSTEM CONFIGURATION AND MASTER DATA MIGRATION	PH 1.3	DATABASE CONFIGURATION LIST	Validate if the lists are complete and compliant with the Technical Specifications
		MASTER DATA LIST	
TRAININGS AND TESTINGS	PH 1.4	TECHNICAL TRAINING	<p>Validate through continuous monitoring and provisions of attendance sheets and video/recording of the actual training.</p> <p>Submission of a report regarding the results of the training.</p>
		SYSTEM MASTERS TRAINING	
		END-USERS TRAINING	
		TESTINGS	
PRE-GO LIVE PREPARATION	PH 1.5	OPENING BALANCE TEMPLATES	Validate if the templates, database and balance sheets are complete and compliant with the Technical Specifications
		LIVE DATABASE PREPARATION	
		OPENING BALANCES SCHEDULE	
GO LIVE AND SUPPORT	PH 1.6	SYSTEM GO LIVE	System is fully operational for at least four (4) hours after series of testing and/or utilization of the software base on the required modules in the technical specifications
PHASE 2 HRIS			

11. Confidentiality Of Data

- 11.1. The APUI, its products, technologies, machinery, and ideas are confidential, and the bidder agrees to hold the Propriety Information in strict confidence.
- 11.2. All the project staff of the bidder will be required to sign a non-disclosure agreement.

I hereby certify to comply, deliver and fulfill all the requirements above.

Name of Company/Bidder

Signature Over Printed Name of Representative

Date

Section VIII. Checklist of Technical and Financial Documents

Checklist of Technical and Financial Documents

The set of Technical/Eligibility and Financial Components shall be submitted in Three (3) sets of printed format AND one (1) set of electronic format of the eligibility documents and bids provided in USB/Flash Drive (1 ORIGINAL & 2 PRINTED COPIES AND 1 ELECTRONIC COPY)

All envelopes shall:

- a. contain the name of the contract to be bid in **capital letters**;
- b. bear the name and address of the Bidder in capital letters;
- c. be addressed to the BAC with the following details:

**BIDS AND AWARDS COMMITTEE (BAC)
APO PRODUCTION UNIT, INC.**

- d. bear the specific identification of this bidding process; and
- e. bear a warning “**DO NOT OPEN BEFORE...**” the date and time for the opening of bids.

Note: Non-submission of the additional copies shall not be a ground for the bidder’s disqualification.

I. TECHNICAL COMPONENT ENVELOPE

Class “A” Documents

Legal Documents

- (a) Valid PhilGEPS Registration Certificate (Platinum Membership) (all pages) in accordance with Section 8.5.2 of the IRR;

Technical Documents

- (b) Statement of the prospective bidder of all its ongoing government and private contracts, including contracts awarded but not yet started, if any, whether similar or not similar in nature and complexity to the contract to be bid; **and**
- (c) Statement of the bidder’s Single Largest Completed Contract (SLCC) similar to the contract to be bid, except under conditions provided for in Sections 23.4.1.3 and 23.4.2.4 of the 2016 revised IRR of RA No. 9184, within the relevant period as provided in the Bidding Documents; **and**
- (d) Original copy of Bid Security. If in the form of a Surety Bond, submit also a certification issued by the Insurance Commission;

- or**
 Original copy of Notarized Bid Securing Declaration; **and**
- (e) Conformity with the Technical Specifications; **and**
 - (f) Conformity with the Schedule of Requirements; **and**
 - (g) Original duly signed Omnibus Sworn Statement (OSS);
and if applicable, Original Notarized Secretary's Certificate in case of a corporation, partnership, or cooperative; or Original Special Power of Attorney of all members of the joint venture giving full power and authority to its officer to sign the OSS and do acts to represent the Bidder.

Financial Documents

- (b) The prospective bidder's computation of Net Financial Contracting Capacity (NFCC) equivalent to the Approved Budget for the Contract (ABC) in the amount of *Six Million Five Hundred Fifty Thousand Eight Hundred Pesos* (PhP6,550,800.00);
or
 A committed Line of Credit from a Universal or Commercial Bank in lieu of its NFCC computation equivalent to at least ten percent (10%) of the ABC amounting to *Six Hundred Fifty-Five Thousand Eighty Pesos*. (PhP655,080.00).

Class "B" Documents

- (c) If applicable, a duly signed joint venture agreement (JVA) in case the joint venture is already in existence;
or
 duly notarized statements from all the potential joint venture partners stating that they will enter into and abide by the provisions of the JVA in the instance that the bid is successful.

Other documentary requirements under RA No. 9184 (as applicable)

- (d) *[For foreign bidders claiming by reason of their country's extension of reciprocal rights to Filipinos]* Certification from the relevant government office of their country stating that Filipinos are allowed to participate in government procurement activities for the same item or product.
- (e) Certification from the DTI if the Bidder claims preference as a Domestic Bidder or Domestic Entity.

FINANCIAL COMPONENT ENVELOPE

- (a) Original of duly signed and accomplished Financial Bid Form; **and**
- (b) Original of duly signed and accomplished Price Schedule(s).

**Statement of All Ongoing Government and Private Contracts, Including
Contracts Awarded But Not Yet Started, Whether Similar or Not Similar
in Nature**

Name of Contract	Date of Contract	Contract duration	Name of Client/Contact Person/Contact Number /Email Address	Kinds of Goods	Amount of contract and value of outstanding contracts	Date of delivery	“Similar” or “not similar” in nature and in complexity to the contract to be bid
Government							
Private							

Submitted by: _____
(Print Name and Signature)

Designation: _____

Date: _____

NOTE:

The aforesaid statement should include those contracts awarded but not yet started.

Further, bidders should indicate “None” or “No On-going Government and/or Private Contracts” if they do not have any on-ongoing government and/or private contracts in the corresponding rows and/or column, including contracts awarded but not yet started, whether similar or not similar in nature and complexity to the contract to be bid.

Statement of Bidder's Single Largest Completed Contract (SLCC)

Business Name: _____

Business Address : _____

Name of Contract	Date of Contract	Contract duration	Name of Client/Contact Person/Contact Number /Email Address	Kinds of Goods	Amount of completed contracts, adjusted by the Bidder to current prices using PSA's consumer price index, if necessary for the purpose of meeting the SLCC requirement	Date of delivery	“Similar” or “not similar” in nature and in complexity to the contract to be bid

Note:

This statement shall be supported with any of the following:

- a. End User Acceptance,
- b. Official Receipt (s); or
- c. Sales Invoice

Submitted by: _____
(Print Name and Signature)

Designation: _____

Date: _____

Bid Securing Declaration Form

[shall be submitted with the Bid if bidder opts to provide this form of bid security]

REPUBLIC OF THE PHILIPPINES)
CITY OF _____) S.S.

BID SECURING DECLARATION **Project Identification No.: *[Insert number]***

To: *[Insert name and address of the Procuring Entity]*

I/We, the undersigned, declare that:

1. I/We understand that, according to your conditions, bids must be supported by a Bid Security, which may be in the form of a Bid Securing Declaration.
2. I/We accept that: (a) I/we will be automatically disqualified from bidding for any procurement contract with any procuring entity for a period of two (2) years upon receipt of your Blacklisting Order; and, (b) I/we will pay the applicable fine provided under Section 6 of the Guidelines on the Use of Bid Securing Declaration, within fifteen (15) days from receipt of the written demand by the procuring entity for the commission of acts resulting to the enforcement of the bid securing declaration under Sections 23.1(b), 34.2, 40.1 and 69.1, except 69.1(f), of the IRR of RA No. 9184; without prejudice to other legal action the government may undertake.
3. I/We understand that this Bid Securing Declaration shall cease to be valid on the following circumstances:
 - a. Upon expiration of the bid validity period, or any extension thereof pursuant to your request;
 - b. I am/we are declared ineligible or post-disqualified upon receipt of your notice to such effect, and (i) I/we failed to timely file a request for reconsideration or (ii) I/we filed a waiver to avail of said right; and
 - c. I am/we are declared the bidder with the Lowest Calculated Responsive Bid, and I/we have furnished the performance security and signed the Contract.

IN WITNESS WHEREOF, I/We have hereunto set my/our hand/s this ____ day of *[month]* *[year]* at *[place of execution]*.

*[Insert NAME OF BIDDER OR ITS AUTHORIZED
REPRESENTATIVE]*

[Insert signatory's legal capacity]

Affiant

[Jurat]

[Format shall be based on the latest Rules on Notarial Practice]

Omnibus Sworn Statement (Revised)

[shall be submitted with the Bid]

REPUBLIC OF THE PHILIPPINES)
CITY/MUNICIPALITY OF _____) S.S.

AFFIDAVIT

I, [Name of Affiant], of legal age, [Civil Status], [Nationality], and residing at [Address of Affiant], after having been duly sworn in accordance with law, do hereby depose and state that:

1. *[Select one, delete the other:]*

[If a sole proprietorship:] I am the sole proprietor or authorized representative of [Name of Bidder] with office address at [address of Bidder];

[If a partnership, corporation, cooperative, or joint venture:] I am the duly authorized and designated representative of [Name of Bidder] with office address at [address of Bidder];

2. *[Select one, delete the other:]*

[If a sole proprietorship:] As the owner and sole proprietor, or authorized representative of [Name of Bidder], I have full power and authority to do, execute and perform any and all acts necessary to participate, submit the bid, and to sign and execute the ensuing contract for [Name of the Project] of the [Name of the Procuring Entity], as shown in the attached duly notarized Special Power of Attorney;

[If a partnership, corporation, cooperative, or joint venture:] I am granted full power and authority to do, execute and perform any and all acts necessary to participate, submit the bid, and to sign and execute the ensuing contract for [Name of the Project] of the [Name of the Procuring Entity], as shown in the attached [state title of attached document showing proof of authorization (e.g., duly notarized Secretary's Certificate, Board/Partnership Resolution, or Special Power of Attorney, whichever is applicable)];

3. [Name of Bidder] is not "blacklisted" or barred from bidding by the Government of the Philippines or any of its agencies, offices, corporations, or Local Government Units, foreign government/foreign or international financing institution whose blacklisting rules have been recognized by the Government Procurement Policy Board, **by itself or by relation, membership, association, affiliation, or controlling interest with another blacklisted person or entity as defined and provided for in the Uniform Guidelines on Blacklisting;**

4. Each of the documents submitted in satisfaction of the bidding requirements is an authentic copy of the original, complete, and all statements and information provided therein are true and correct;

5. [Name of Bidder] is authorizing the Head of the Procuring Entity or its duly authorized representative(s) to verify all the documents submitted;

6. *[Select one, delete the rest:]*

[If a sole proprietorship:] The owner or sole proprietor is not related to the Head of the Procuring Entity, members of the Bids and Awards Committee (BAC), the Technical Working Group, and the BAC Secretariat, the head of the Project Management Office or the end-user unit, and the project consultants by consanguinity or affinity up to the third civil degree;

[If a partnership or cooperative:] None of the officers and members of *[Name of Bidder]* is related to the Head of the Procuring Entity, members of the Bids and Awards Committee (BAC), the Technical Working Group, and the BAC Secretariat, the head of the Project Management Office or the end-user unit, and the project consultants by consanguinity or affinity up to the third civil degree;

[If a corporation or joint venture:] None of the officers, directors, and controlling stockholders of *[Name of Bidder]* is related to the Head of the Procuring Entity, members of the Bids and Awards Committee (BAC), the Technical Working Group, and the BAC Secretariat, the head of the Project Management Office or the end-user unit, and the project consultants by consanguinity or affinity up to the third civil degree;

7. *[Name of Bidder]* complies with existing labor laws and standards; and
8. *[Name of Bidder]* is aware of and has undertaken the responsibilities as a Bidder in compliance with the Philippine Bidding Documents, which includes:
- a. Carefully examining all of the Bidding Documents;
 - b. Acknowledging all conditions, local or otherwise, affecting the implementation of the Contract;
 - c. Making an estimate of the facilities available and needed for the contract to be bid, if any; and
 - d. Inquiring or securing Supplemental/Bid Bulletin(s) issued for the *[Name of the Project]*.
9. *[Name of Bidder]* did not give or pay directly or indirectly, any commission, amount, fee, or any form of consideration, pecuniary or otherwise, to any person or official, personnel or representative of the government in relation to any procurement project or activity.
10. **In case advance payment was made or given, failure to perform or deliver any of the obligations and undertakings in the contract shall be sufficient grounds to constitute criminal liability for Swindling (Estafa) or the commission of fraud with unfaithfulness or abuse of confidence through misappropriating or converting any payment received by a person or entity under an obligation involving the duty to deliver certain goods or services, to the prejudice of the public and the government of the Philippines pursuant to Article 315 of Act No. 3815 s. 1930, as amended, or the Revised Penal Code.**

IN WITNESS WHEREOF, I have hereunto set my hand this ___ day of ___, 20__ at _____, Philippines.

[Insert NAME OF BIDDER OR ITS AUTHORIZED REPRESENTATIVE]

[Insert signatory's legal capacity]

Affiant

[Jurat]

[Format shall be based on the latest Rules on Notarial Practice]

Bid Form for the Procurement of Goods

[shall be submitted with the Bid]

BID FORM

Date : _____
Project Identification No. : _____

To: *[name and address of Procuring Entity]*

Having examined the Philippine Bidding Documents (PBDs) including the Supplemental or Bid Bulletin Numbers *[insert numbers]*, the receipt of which is hereby duly acknowledged, we, the undersigned, offer to *[supply/deliver/perform]* *[description of the Goods]* in conformity with the said PBDs for the sum of *[total Bid amount in words and figures]* or the total calculated bid price, as evaluated and corrected for computational errors, and other bid modifications in accordance with the Price Schedules attached herewith and made part of this Bid. The total bid price includes the cost of all taxes, such as, but not limited to: *[specify the applicable taxes, e.g. (i) value added tax (VAT), (ii) income tax, (iii) local taxes, and (iv) other fiscal levies and duties]*, which are itemized herein or in the Price Schedules,

If our Bid is accepted, we undertake:

- a. to deliver the goods in accordance with the delivery schedule specified in the Schedule of Requirements of the Philippine Bidding Documents (PBDs);
- b. to provide a performance security in the form, amounts, and within the times prescribed in the PBDs;
- c. to abide by the Bid Validity Period specified in the PBDs and it shall remain binding upon us at any time before the expiration of that period.

[Insert this paragraph if Foreign-Assisted Project with the Development Partner:

Commissions or gratuities, if any, paid or to be paid by us to agents relating to this Bid, and to contract execution if we are awarded the contract, are listed below:

Name and address of agent	Amount	Purpose of Commission or gratuity
---------------------------	--------	-----------------------------------

(if none, state "None")]

Until a formal Contract is prepared and executed, this Bid, together with your written acceptance thereof and your Notice of Award, shall be binding upon us.

We understand that you are not bound to accept the Lowest Calculated Bid or any Bid you may receive.

We certify/confirm that we comply with the eligibility requirements pursuant to the PBDs.

The undersigned is authorized to submit the bid on behalf of *[name of the bidder]* as evidenced by the attached *[state the written authority]*.

We acknowledge that failure to sign each and every page of this Bid Form, including the attached Schedule of Prices, shall be a ground for the rejection of our bid.

Name: _____

Legal capacity: _____

Signature: _____

Duly authorized to sign the Bid for and behalf of: _____

Date: _____

Price Schedule for Goods Offered from Abroad
[shall be submitted with the Bid if bidder is offering goods from Abroad]

For Goods Offered from Abroad

Name of Bidder _____ Project ID No. _____ Page ____ of ____

1	2	3	4	5	6	7	8	9
Item	Description	Country of origin	Quantity	Unit price CIF port of entry (specify port) or CIP named place (specify border point or place of destination)	Total CIF or CIP price per item (col. 4 x 5)	Unit Price Delivered Duty Unpaid (DDU)	Unit price Delivered Duty Paid (DDP)	Total Price delivered DDP (col 4 x 8)
1								

Name: _____

Legal Capacity: _____

Signature: _____

Duly authorized to sign the Bid for and behalf of: _____

Price Schedule for Goods Offered from Within the Philippines
[shall be submitted with the Bid if bidder is offering goods from within the Philippines]

For Goods Offered from Within the Philippines

Name of Bidder _____ Project ID No. _____ Page ___ of ___

1	2	3	4	5	6	7	8	9	10
Item	Description	Country of origin	Quantity	Unit price EXW per item	Transportation and all other costs incidental to delivery, per item	Sales and other taxes payable if Contract is awarded, per item	Cost of Incidental Services, if applicable, per item	Total Price, per unit (col 5+6+7+8)	Total Price delivered Final Destination (col 9) x (col 4)
1									

Name: _____

Legal Capacity: _____

Signature: _____

Duly authorized to sign the Bid for and behalf of: _____

Contract Agreement Form for the Procurement of Goods (Revised)
[Not required to be submitted with the Bid, but it shall be submitted within ten (10) days after receiving the Notice of Award]

CONTRACT AGREEMENT

THIS AGREEMENT made the _____ day of _____ 20____ between [name of PROCURING ENTITY] of the Philippines (hereinafter called “the Entity”) of the one part and [name of Supplier] of [city and country of Supplier] (hereinafter called “the Supplier”) of the other part;

WHEREAS, the Entity invited Bids for certain goods and ancillary services, particularly [brief description of goods and services] and has accepted a Bid by the Supplier for the supply of those goods and services in the sum of [*contract price in words and figures in specified currency*] (hereinafter called “the Contract Price”).

NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.
2. The following documents as required by the 2016 revised Implementing Rules and Regulations of Republic Act No. 9184 shall be deemed to form and be read and construed as integral part of this Agreement, *viz.*:
 - i. Philippine Bidding Documents (PBDs);
 - i. Schedule of Requirements;
 - ii. Technical Specifications;
 - iii. General and Special Conditions of Contract; and
 - iv. Supplemental or Bid Bulletins, if any
 - ii. Winning bidder’s bid, including the Eligibility requirements, Technical and Financial Proposals, and all other documents or statements submitted;

Bid form, including all the documents/statements contained in the Bidder’s bidding envelopes, as annexes, and all other documents submitted (*e.g.*, Bidder’s response to request for clarifications on the bid), including corrections to the bid, if any, resulting from the Procuring Entity’s bid evaluation;
 - iii. Performance Security;
 - iv. Notice of Award of Contract; and the Bidder’s conforme thereto; and
 - v. Other contract documents that may be required by existing laws and/or the Procuring Entity concerned in the PBDs. **Winning bidder agrees that additional contract documents or information prescribed by the GPPB that are subsequently required for submission after the contract execution, such as the Notice to Proceed, Variation Orders, and Warranty Security, shall likewise form part of the Contract.**

3. In consideration for the sum of *[total contract price in words and figures]* or such other sums as may be ascertained, *[Named of the bidder]* agrees to *[state the object of the contract]* in accordance with his/her/its Bid.
4. The *[Name of the procuring entity]* agrees to pay the above-mentioned sum in accordance with the terms of the Bidding.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with the laws of the Republic of the Philippines on the day and year first above written.

[Insert Name and Signature]

[Insert Name and Signature]

[Insert Signatory's Legal Capacity]

[Insert Signatory's Legal Capacity]

for:

for:

[Insert Procuring Entity]

[Insert Name of Supplier]

Acknowledgment

[Format shall be based on the latest Rules on Notarial Practice]

