

# Republic of the Philippines APO PRODUCTION UNIT, INC.

APO PRODUCTION UNIT, INC.

2/F PIA Building, Visayas Avenue, Brgy. VASRA, Quezon City, Metro Manila, Philippines 1128

## Minutes of Pre-Bid Conference

PROCUREMENT OF ONE (1) UNIT BRAND NEW BATTERY OPERATED FORKLIFT (PB-21-19)

16 October 2019 1:30 P.M.

#### **BAC Members**

Mr. Karl Paulo C. Damian, Chairperson

Ms. Josefina L. Omol, Vice Chairperson

Mr. Dominic F. Tajon, Member

Mr. Frederick S. Tarun, Member

Mr. Michael Romil D. Santiago, Member

Mr. Ramon L. Matibag, Member

# **Technical Working Group**

Mr. Joselito E. Rabulan, Head

Ms. Evangeline R. Zoleta, Member

Mr. Ludovico B. Alba, Member

Mr. Agapito C. Bragais, Jr., Member

Ms. Lea Ann M. Gamban, Member

Ms. Jolly Ann S. Bay, Member

Ms. Ednalyn S. Cortez, Member

Ms. Jeacell S. Duran, Member

#### **BAC Secretariat**

Ms. Merla D. Escobar, Head

Mr. RP P. Delos Reyes, Member

Ms. Michelle B. Martinez, Member

Ms. Joy M. Principe, Ad-hoc Member

Ms. Erlinda E. Diaz, Ad-hoc Member

## **End User Representative**

Mr. Dennis D. Dela Cruz, Materials Control Department Representative

## **Prospective Bidders**

1. Foremost Pre-Press Supplies, Inc., represented by Mr. Jeff Villegas

2. Lead Core Technology Systems, Inc.,

represented by Ms. Charlie

3. Promatech, represented by Ms. Sarah Diaz

## I. Call to Order

 Mr. Karl Paulo C. Damian as BAC Chairperson presided over the Pre-Bid Conference for the Procurement of One (1) Unit Brand New Battery Operated Forklift (PB-21-19) which started at exactly 1:45 P.M. The invocation and national anthem were led by Ms. Jeacell S. Duran and Mr. RP. P. Delos Reyes, respectively.

#### II. Agenda

- 1. Introduction of Participants
- 2. Brief discussion of all the requirements, terms, conditions, and specifications stipulated in the bidding documents, particularly the following:
  - a. Eligibility requirements required for government bidding;
  - b. Technical specifications and other requirements for the project, and
- 3. Other matters

# III. Certification of Quorum

• Mr. Damian, as BAC Chairperson, called the Pre-bid Conference to order for the abovementioned project, entitled: "Procurement of One (1) Unit Brand New Battery Operated Forklift (PB-21-19)". Thereafter, he requested the Head of the BAC Secretariat to formally introduce the attendees and state whether there is a quorum to proceed with the business of the day. In response, Ms. Merla D. Escobar, Head of the BAC Secretariat, confirmed that the members present constitute a quorum.

#### IV. Discussion

- The Head of BAC Secretariat informed the group that the Invitation to Bid (IB) was posted in the Philippine Government Electronic Procurement System (PhilGEPS), APO Website, and APO BAC Bulletin board on 8 October 2019.
- Further, Ms. Escobar mentioned that to enhance transparency of the process, the BAC sent Letters of Invitation to act as observers to the following: (i) Commission on Audit; (ii) Philippine Printing Technical Foundation (PPTF); and (iii) Philippine Chamber of Commerce and Industry. However, no observer attended the said conference.
- Thereafter, she mentioned that the Annual Procurement Plan (APP) for CY 2019 intends to apply the sum of Two Million Pesos (**PhP 2,000,000.00**) being the Approved Budget for the Contract (ABC).
- To provide the background, Mr. Damian requested the End User representative, Mr. Dennis D. Dela Cruz of Materials Control Department, to briefly discuss the technical specifications of the project and the corresponding schedule of requirements stated in Section VI and VII of the Bidding Documents.
- During the discussion, the following concerns are raised which are subject to Supplemental/Bid Bulletin:
  - 1. The end-user suggested to include the following requirements, such as:
    - (a) The life expectancy of the battery should be at least five days.
    - (b) The Forklift mast type: three (3) stage mast
  - 2. One of the prospective bidders, Promatech, requested an extension of the delivery date beyond the required sixty (60) to ninety (90) calendar days from Notice to Proceed (NTP) considering the required technical specifications (customize).
  - 3. The Affidavit of Compliance shall be deleted in the sample forms. Also, the contents of which shall be incorporated in the Sections VI and VII of the Bidding Documents.
- The BAC Chairperson also mentioned that prospective bidders may still submit queries through its Secretariat until 17 October 2019. All queries/clarifications of any prospective bidder shall be in writing.

# V. Adjournment

• There being no further matters to discuss, the meeting was adjourned at exactly 2:55 P.M.

Prepared by:

Noted by:

MS. MICHELLE B. MARTINEZ

**BAC** Secretariat

MS. MERLA D. ESCOBAR Head, BAC Secretariat

Approved by the Bids and Awards Committee:

KARL PAULOC, DAMIAN

Chairperson

JOSEFINA L. OMOL

Vice Chairperson

DOMINIC F. TAJON

/Member

FREDERICK S. TARUN

Member

MICHAEL D. SANTIAGO

Member

RAMON L. MATIBAG

/ Member